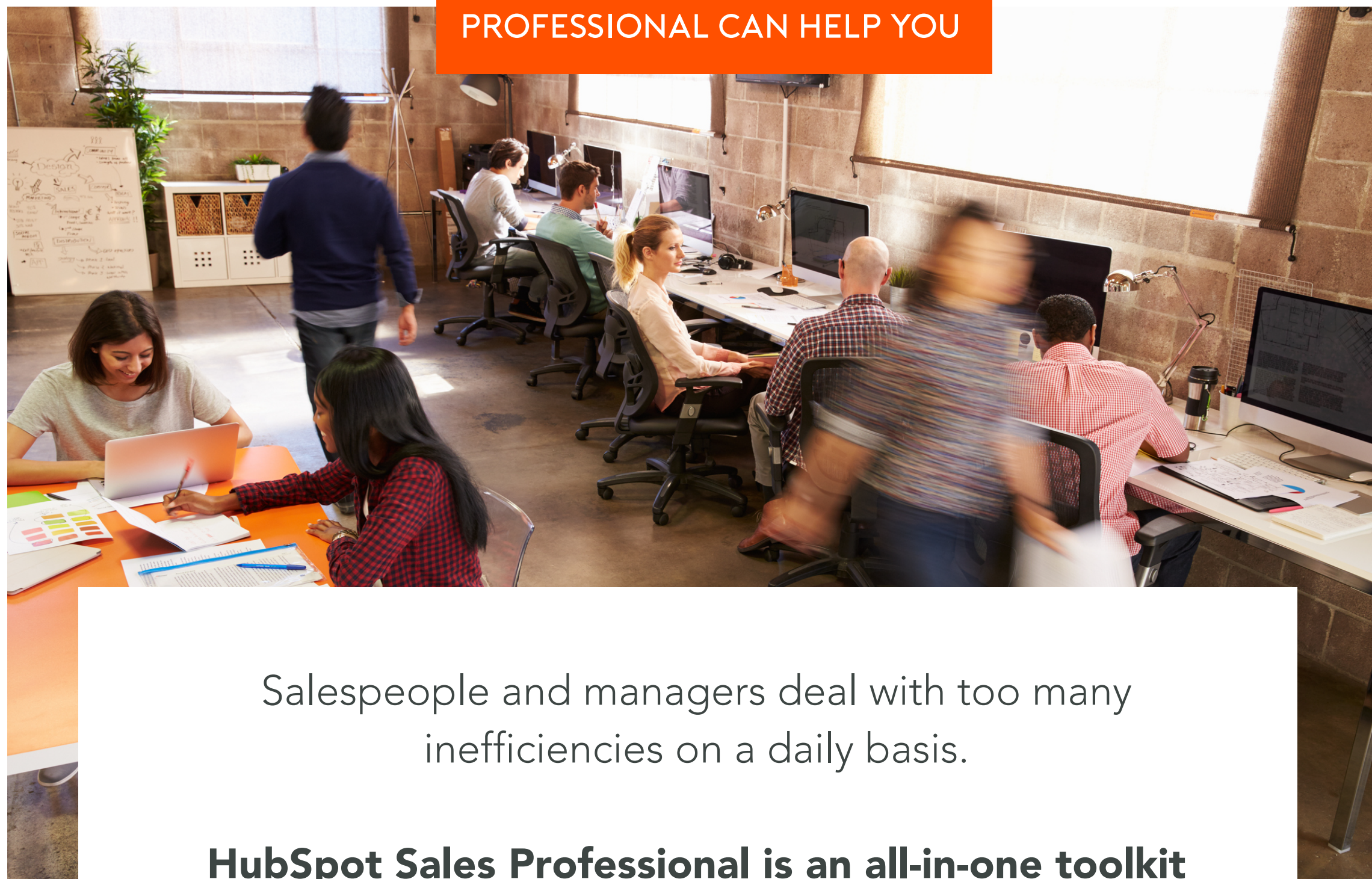


# LOOKING TO SUPERCHARGE YOUR SALES ENGINE AS YOUR BUSINESS GROWS?

HUBSPOT SALES PROFESSIONAL CAN HELP YOU

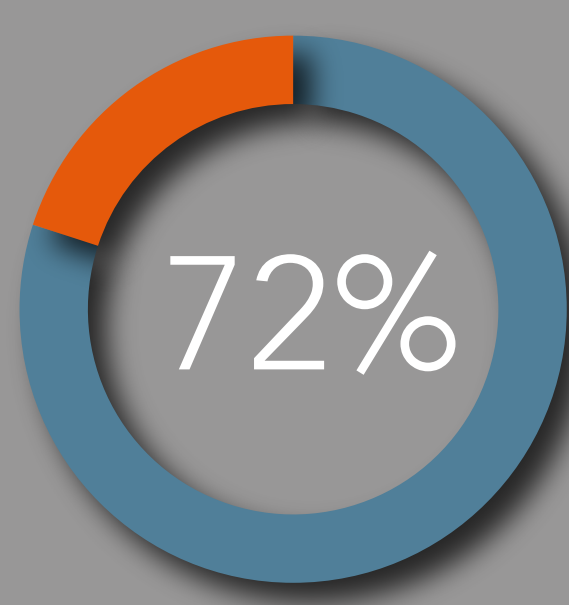
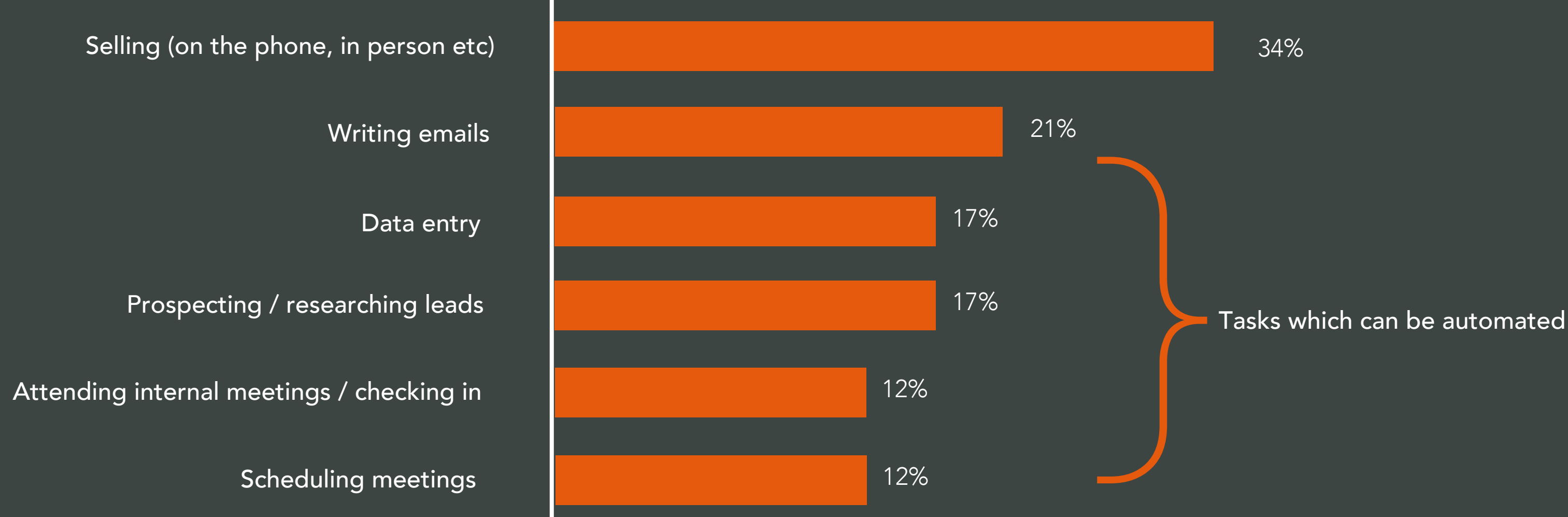


Salespeople and managers deal with too many inefficiencies on a daily basis.

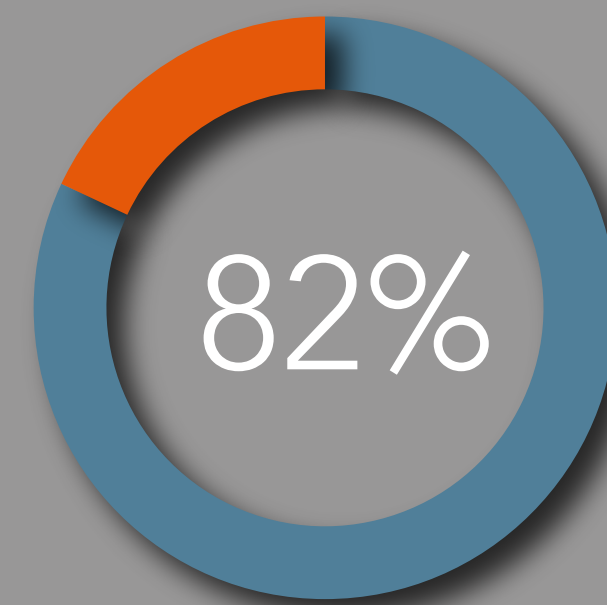
**HubSpot Sales Professional is an all-in-one toolkit that helps growing teams sell smarter, not harder.**

400 Salespeople were surveyed in the US & Europe and they revealed they spend a significant portion of their day on administrative tasks (HubSpot)

How much of your time is spent doing the following:  
(Average of responses)



72% of salespeople spend up to an hour a day on data entry



82% of salespeople & marketers lose up to an hour a day managing tools

## HUBSPOT SALES PROFESSIONAL HELPS BRING YOUR ENTIRE DAY INTO ONE PLACE WITH TOOLS LIKE:



Workflows



Reporting



Calling



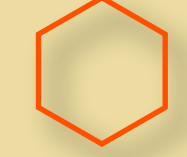
Smart notifications



Predictive lead scoring



Multiple deal pipelines



Advanced views



Product & Deal association

## GIVE YOUR SALES TEAM THE EDGE THEY NEED TO OUTPERFORM THEIR WILDEST EXPECTATIONS WITH HUBSPOT SALES PROFESSIONAL

CONNECT	DISCOVERY	BUSINESS OWNER BUY-IN	DEMO/POC DELIVERY
\$5,000 Magido Close date: September 29, 2017	\$20,000 Sebastian & Co. Close date: October 31, 2017	\$1,000,000 InvisionIT Close date: September 30, 2017	\$10,000 HubSpot Close date: October 31, 2017
	\$3,000 Sandlot Plaza Close date: October 31, 2017	\$10,000 Robinson & Schmidt Close date: September 29, 2017	\$1,200 Blitz Media Plus Close date: October 30, 2017
	\$70,000 PRICED Marketing Close date: September 30, 2017	\$400,000 Cloud Close date: September 28, 2017	\$3,000 QuickRunner LLC Close date: October 30, 2017
	\$500 Ed Gahr Close date: September 30, 2017	\$3,000 Simple Machines Close date: August 30, 2017	\$30,000 Beck Brothers Inc. Close date: October 30, 2017
	\$5,000 Elite Management Co. Close date: August 30, 2017		
Total: \$5,000	Total: \$1,381,417.48	Total: \$5,584,917	Total: \$474,017.32

### SIMPLIFY YOUR PROCESS:

Sales Professional sits on top of HubSpot CRM Free, making the world's easiest to use CRM into a powerhouse that keeps teams organised, saves time, and helps salespeople build better relationships.

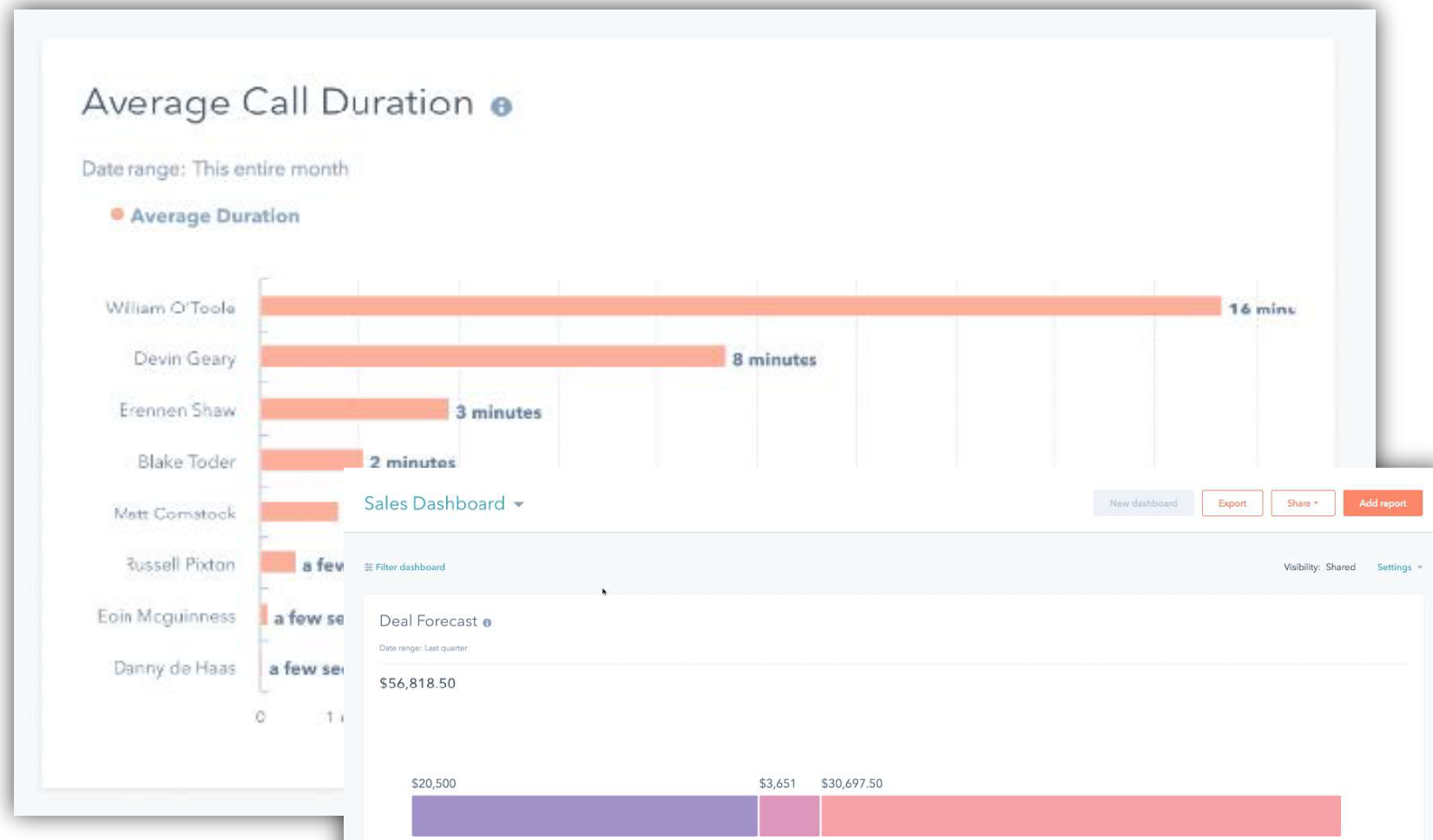
With tools like sequences and workflows, salespeople can automate tasks, schedule follow-ups, and make sure that a prospect never falls through the cracks.

### PERFECT YOUR TIMING:

Get notified when your emails are opened and clicked, so you can follow up when prospects are most engaged. With predictive lead scoring and smart notifications, you can be sure you're honing in on the right prospects who are well worth your time.

Use templates and sequences to quickly queue up a series of emails and followup tasks. When a prospect is ready to talk, you can use meetings to eliminate the back-and-forth, and calls can be made and recorded directly from the CRM.

Activity	Time	Status
Someone and 2 others Opened email Re: HUBP	1:18 pm	OPEN
Rachel Clayton Opened email Re: Blogging and your CRM set up	September 5	OPEN
Someone Has not opened Report - August	September 5	UNOPENED
Someone and 1 other Opened email P3 Apple Filter page	September 4	OPEN
Someone and 2 others Opened email August report	September 2	OPEN



### CLOSE MORE DEALS:

From the start of your day to the end of the month; you'll always have complete transparency into the health of your business.

Powerful reporting lets you design custom dashboards so you can share high-level business metrics with executives, or dig into more granular metrics for your team.

BRING THE ALL IN ONE SALES TOOLKIT TO YOUR TEAM



See how HubSpot Sales professional can help

WANT TO SEE HOW HUBSPOT SALES PROFESSIONAL CAN WORK FOR YOUR TEAM?

Speak to a member of the Quattro team who can arrange a customised demo for your business needs.

ARRANGE DEMO

